



# Speed Up Your Referrals and Boost Your Bottom Line

## Netsmart Referral Manager

Retaining your preferred referral position is key to your organization's success. With Netsmart Referral Manager™, you can connect electronically to your referral sources, cutting your referral response time in half and giving you a competitive advantage.

By automating your referrals, you use fewer resources to manage them, while processing is quicker, more accurate and more efficient.

### Key Benefits

- Accept or decline referrals faster
- Quickly and effectively communicate with referral partners
- Achieve more integrated and efficient transitions of care
- Better manage shared-risk programs by attributing accepted referrals to those programs
- Reduce the need for redundant data entry, saving time and resources
- Report outcomes back to referral source

### Features

- Electronic receipt of referrals enables bi-directional communication with referral source
- Embedded secure messaging tools allow intake teams to communicate with internal stakeholders on the most appropriate care setting
- Risk-based logic to stratify referrals for an automated accept/decline decision
- Integration with electronic health record simplifies the admission process
- Data intelligence provides dashboard views of referral sources, program performance and staff productivity

### Take on Risk-Sharing with Confidence

As the industry shifts from fee-for-service to value-based care, providers need data to inform them on how they participate in risk-sharing contracts.

Referral Manager aggregates data and provides important analytics and dashboards to help organizations gauge referral sources, patient risk and program performance.

Additionally, secure messaging tools embedded in the solution allow internal teams to collaborate on the most appropriate care setting for the patient.

Doing so drives more effective care coordination and more efficient transitions of care, which helps improve outcomes and allows organizations to take on shared-risk payment models.

Learn more about our  
comprehensive suite of solutions at  
[www.ntst.com/solutions-we-offer](http://www.ntst.com/solutions-we-offer)