



# Rapid reimbursement and reduced denials with electronic claims submission

## Client Spotlight: NorthCare



### The RevConnect impact

NorthCare is a Certified Community Behavioral Health Center (CCBHC) serving individuals and families living with trauma, mental illness or addiction so they can *Live Without Limits*. The organization partnered with Netsmart to implement RevConnect Clearinghouse for electronic claims submission and eligibility verification. The solution is integrated with their Netsmart CareRecord™ and supported by a dedicated Netsmart team focused on driving user satisfaction and optimization.

- Better visibility into the entire billing workflow
- Clean claim submission and payment on first pass through to payer
- Ability to electronically post remittances
- Increased cash collections
- Reduction in accounts receivable (A/R) days
- Digitization and optimization of the claims management process

“Partnering with Netsmart for our clearinghouse needs has enabled us to reduce inefficiencies across the board. The key results are reduced denials and decreased time from claim submission to payment. Leveraging the knowledge of our dedicated team at Netsmart, along with the RevConnect solution, gave us results we just wouldn’t have been able to achieve on our own.”

Deena Clifton, Vice President, Revenue Cycle Management and EHR Development

### At-a-glance

#### Community

- Behavioral Health

#### Location

- Oklahoma City, OK

#### Challenges

- Lack of visibility to claim status for different roles across the agency
- Inefficient benefit verification process
- Reimbursement delays due to manual processes
- Difficulty determining claim denial reasons

#### Solution

##### RevConnect™ Clearinghouse

- Electronic claims processing/scrubbing
- Electronic remittance files
- On-demand eligibility